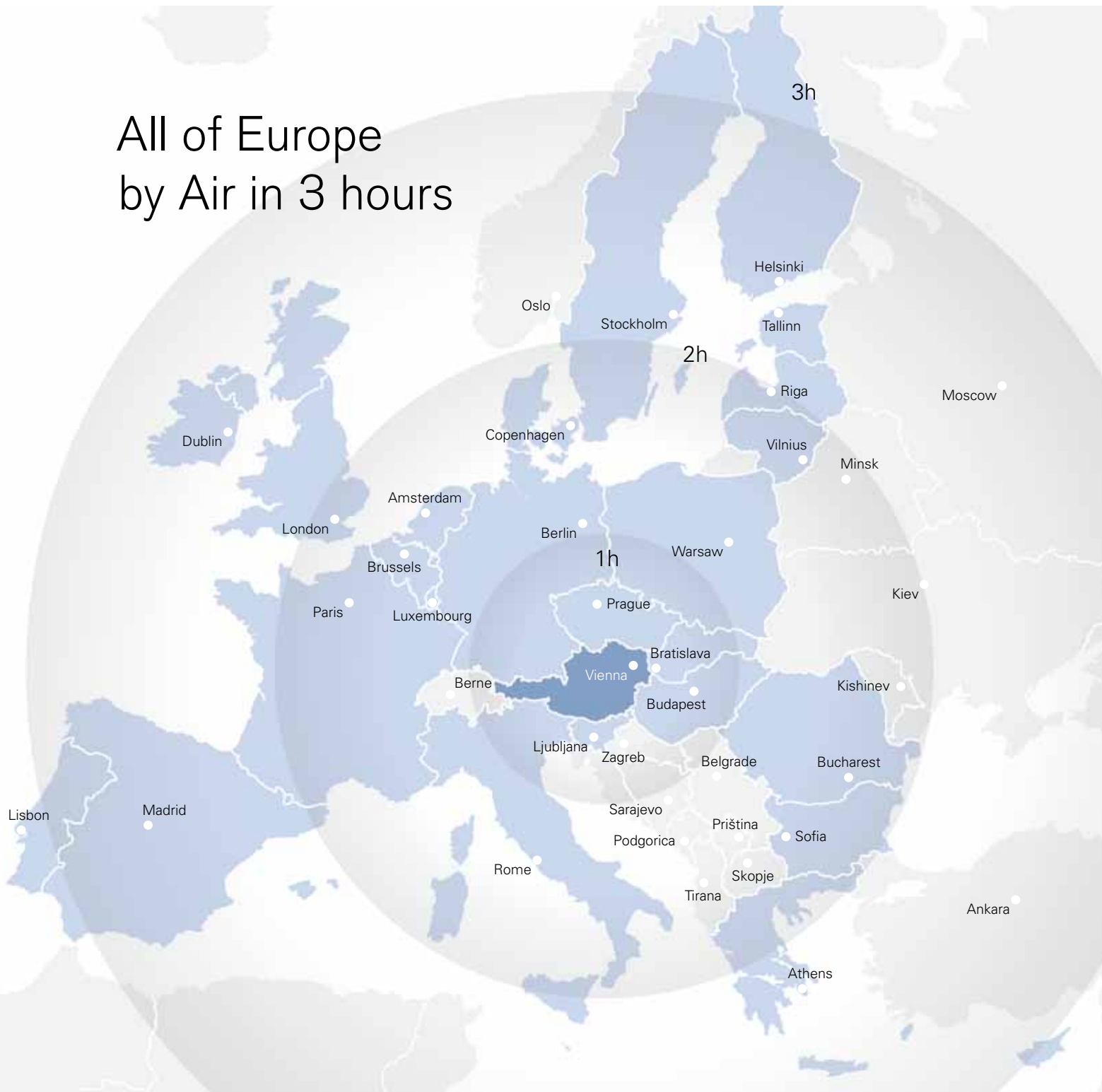




Austria*

*Pharmaceuticals and Biotechnology –
Breeding Ground for Healthy Profits

All of Europe by Air in 3 hours



Austria's central location in Europe makes the country the ideal hub for East-West business relations

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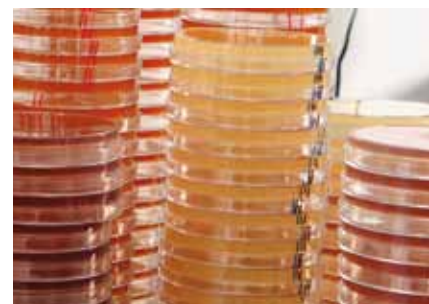
APEIRON
BIOLOGICS

“Big Pharma has invested close to EUR 700 million in Vienna’s biotech scene. Mega-deals such as the one concluded between Apeiron Biologics and GlaxoSmithKline clearly show that Austria boasts innovative companies with promising development approaches which are highly attractive to international companies. This comprises a real win-win situation for everyone. The small firms get urgently needed capital in order to carry on doing expensive R&D work. And in the best case scenario, the international companies gain access to a new innovative product”.

Hans Loibner, CEO of Apeiron Biologics

Biotechnology Conquers Austrian Market

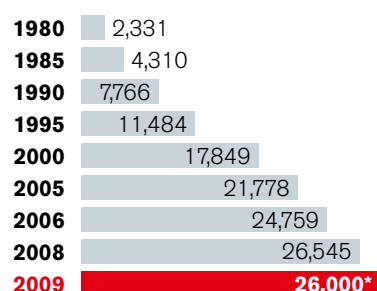
International pharmaceutical companies such as Baxter, Boehringer Ingelheim and GlaxoSmithKline are committed to Austria as a business location.



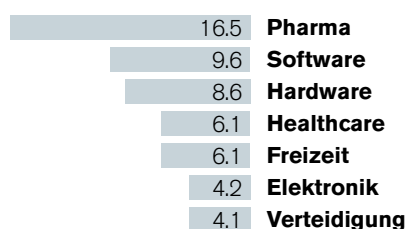
Austria's pharmaceuticals market is thriving. Since the middle of 2009, Austrian biotech companies such as AFFiRiS and Apeiron Biologics have concluded major deals with Big Pharma, for example GlaxoSmithKline, for a total volume of close to EUR 700 million. The U.S. pharmaceuticals group Baxter bundled all its research activities in the Alpine Republic at the beginning of 2008, setting up Baxter Innovations GmbH. As a result, it strengthened the position of its Austrian subsidiary as the largest Baxter facility outside of the USA. In recent years, the German multinational Boehringer Ingelheim invested more than EUR 170 million in its most important foreign subsidiary for research and development and production which is located in Vienna. Since the end of 2007, Novartis has been the main shareholder of the publicly listed biotechnology firm Intercell, Austria's showcase spin-off. Up until now the Swiss pharmaceutical giant has poured more than EUR 270 million into the vaccine specialist.

Austria's entire pharmaceuticals market is expected to grow in the next few years. According to the Austrian Federal Chamber of Commerce, business volume is estimated at EUR 1.9 billion and rising. More than 60 industrial pharmaceutical companies operate in the innovation location of Austria. Multinationals such as Sandoz, Eli Lilly and Roche not only have production facilities here, but have set up research and competence centers. They profit from Austria's excellent human capital and the geographical proximity to Eastern European markets,

Pharmaceutical R&D expenditures in Europe
In million Euros



Life Sciences as Research champions
R&D expenditures as a percentage of turnover, 2008



* estimate
Source: EFPIA Member Associations

Source: The 2010 EU Industrial R&D Investment Report



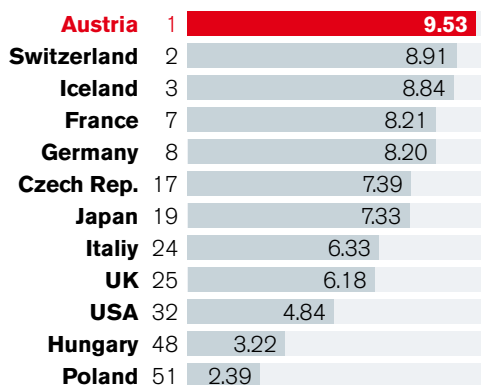
Biotech is booming. Biotechnology plays a key role in this regard. Biotech products have already grabbed a share of more than 20 percent of the global pharmaceuticals market. Worldwide revenues are expected to more than triple over the next ten years, from EUR 150 billion to 500 billion.

Austria is also profiting from the biotech boom. In recent years, young, dynamic companies and start-ups carrying out research and development in this field, such as Apeiron Biologics, AFFiRiS, f-star and EUCODIS Bioscience, have established business operations in Austria. On balance, more than one hundred specialized companies and some 170 research institutes are working in the field of biotechnology, employing more than 10,000 people. The Boston Consulting Group predicts an increase of 12,000 new biotechnology-related jobs annually by the year 2015, especially in the so-called “red biotechnology” segment.

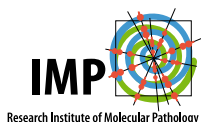
Competence in cancer research. Austria is a cutting-edge pioneer in cancer research. Oncotyrol, the first K1 Center of Excellence to be set up within the framework of the nationwide COMET funding program, will devote its efforts over the next four years to the research and development of top-quality technologies to fight cancer. Its aim is to develop individual, tailor-made therapeutic and medical treatment concepts. Moreover, several companies belonging to the Life Science Cluster Austria Vienna Region (LISA VR) have come up with very promising approaches in the search for anti-cancer drugs.

Best Health Infrastructure

10 = meets the needs of the society



Source: World Competitiveness Yearbook, 2010



“The scientific concept of IMP is based on the recruiting of outstanding researchers from all over the world. The institute has the enormous advantage of being located in Vienna. The support provided by the federal and municipal governments is exemplary. The extended campus offers valuable synergies, and the diverse offering of the city increases its appeal as a workplace for our international employees.”

Barry Dickson, IMP Director



First Class Location – Austria Offers the Highest Quality

A central geographical location, excellently trained academics, the world's best specialists, tax advantages and the highest quality make Austria a convincing location for innovation.

The educational level of Austrian employees is excellent, says Markus Reinhard in praising the potential pool of highly qualified employees for the pharmaceutical and biotech sector in Austria. The board member of Baxter AG and managing director of the research company Baxter Innovations GmbH in Austria gives excellent grades to the country's educational system.

The people trained in Austria in business areas which are relevant to Baxter in Austria are highly qualified and do not have anything to fear from international competition, Reinhard states. Despite all discussions on this issue, one thing is clear: Austria's university graduates receive top-class training. The educational standard of biotech graduates from the University of Natural Resources and Applied Life Sciences Vienna is absolutely world-class. These people could work anywhere in the world.

Excellent human resources. As the world's leading supplier of medical and pharmaceutical products, Baxter knows what is important in this segment. Human capital is among the most important and valuable economic factors contributing to solid economic growth as well as to long-term business success. Other multinational companies also value the high quality of Austrian employees. The pool of superbly trained specialists is one of the crucial decision-making criteria underlying the decision of pharmaceutical giants such as Boehringer Ingelheim and Eli Lilly and chemical companies such as Henkel and Sandoz to select Austria as a business location for their operations.

Baxter

“At the beginning of 2010, more than 1,100 scientists were doing research and development on behalf of Baxter in the field of bioscience, of which 80 percent are in Austria.”

**Hartmut Ehrlich, Member of the Board of Directors of Baxter AG,
Managing Director of Baxter Innovations GmbH**

The high availability of Austrian specialists was also confirmed by the ranking of the Swiss IMD Institute in its "World Competitive Yearbook 2010". Austria is ranked fourth worldwide. In terms of employee motivation, Austria is also in the top ranks, at third place ahead of countries such as Germany, Switzerland and the USA.

Number one for its quality of life. Austria is ranked number one with respect to the efficiency and productivity of small and medium-sized enterprises, and is fourth for health and the environment and tenth for its educational system. Austria has a long history of achieving the best global ranking for soft location factors in the IMD study, such as low strike rates and quality of life. The country's rich cultural and artistic offering, the excellent environmental quality and the high level of personal safety comprise an invaluable bonus for most of the companies which have established business operations in Austria.

Favorable tax environment. The overall economic framework is just as important. Austria's corporate income tax rate is 25 percent, one of the lowest tax burdens on businesses in the EU. The research incentives are also very attractive. Austria grants a „research premium“ of 10 percent of all R&D expenditures. Start-ups as well as multinational companies highly praise the tailor-made financing measures, the extensive range of well-endowed research grants, along with the unbureaucratic and solution-oriented business location and start-up services.

Gateway to Central and Eastern Europe. One of Austria's decisive strategic advantages is its optimal infrastructure and geographical location in the heart of Europe, boasting excellent road, train and air connections. As a result, Austria has positioned itself as an economic interface within the EU. Above all, its proximity to the growth markets of Central and Eastern Europe make Austria an ideal location for the CEE headquarters of international companies.



“The two Roche facilities in Vienna and Graz are located at the hot spots of Austrian research in the field of life sciences. In particular, our research, development and production center in Graz for blood gas, electrolyte and metabolite analysis systems for Roche Diagnostics worldwide relies on the R&D strengths of the country. In addition to partnerships with numerous Austrian research and educational hubs, we also successfully work with the Graz-based Research Center Pharmaceutical Engineering (RCPE), a unique European facility for medical process and product development.“

Ulrich Kanter, CEO of Roche Diagnostics Graz



Innovative Capacity

10 = is high

Israel	1	8.22
USA	2	8.02
Switzerland	3	7.91
Austria	4	7.25
Germany	6	7.16
Japan	8	7.02
UK	14	6.72
France	20	6.38
Italy	27	5.54
Czech Rep.	29	5.27
Hungary	42	4.61
Poland	55	3.74

Source: World Competitiveness Yearbook, 2010

Competence Centers Link Research and Industry

Competence centers and centers of excellence create an effective network between science and industry and strengthen regional development.

A very promising innovation process usually emerges when science meets business. The know-how and creativity of research institutions embody an enormous potential to solve the complex problems industry faces and initiate valuable technology transfer. Based on its nationwide funding initiative “COMET – Competence Centers for Excellent Technologies” launched in 2007, Austria’s research and technology policy is sending a unique message in Europe to link science and industry. The aim of the COMET program, as well as its predecessors Kplus and K_ind/K_net, is to strengthen the cooperation between companies and the scientific community, bundle research competencies in high-value research and technology fields, and promote the commercial realization of the resultant findings.

Profit across the board. Today more than 1,500 people from science and industry at 46 competence centers throughout Austria, work on jointly defined research programs at an internationally competitive level. Five COMET centers have been established in the field of life sciences – one in Tyrol, one in Lower Austria and three in the province of Styria. They are internationally perceived as interfaces for research and industry. “Oncotyrol” in Innsbruck is an internationally esteemed center of excellence for the research and development of innovative technologies to combat cancer on the basis of tailor-made, individualized therapeutic concepts. Multinational companies such as Roche, Novartis and Fresenius cooperate with the Tyrolean competence center. The “Austrian Center for Medical Innovation and Technology (ACMIT)” in Lower Austria concentrates on the development of new minimally invasive methods in fields such as medical robotics and sensor technology for patient monitoring.



→ www.oncotyrol.at

→ www.acmit.at



Johannes Khinast,
CEO of the Research Center
Pharmaceutical Engineering
(RCPE)

COMET-like performance – Made in Styria

Three COMET life science centers are located in Styria, and two of them are unique in Europe. The “Research Center Pharmaceutical Engineering (RCPE)” in Graz is considered one of the top interdisciplinary research institutes in the world in the field of pharmaceutical process and product development. RCPE focuses on the development and production of pharmaceuticals using rational, science-based methods. “We are the only facility of this kind in all of Europe, and there are only two other such comparable institutions in the world. Accordingly, we attract companies which require precisely this type of expertise. In turn, this provides an immense stimulus to Austria as a research location”, says Johannes Khinast, CEO of RCPE. Multinationals such as Baxter, Boehringer Ingelheim and Roche are business partners relying on the outstanding know-how of RCPE.

The “Austrian Center of Industrial Biotechnology (ACIB)” in Graz is devoted to the development of biotechnological processes, ranging from biocatalysis, enzyme and polymer research to protein design and engineering. The aim is to make processes more transparent and predictable and less expensive. “We have an excellent reputation internationally”, says Markus Michaelis, CEO of ACIB. “In particular, our expertise in enzymes and biocatalytic processes is highly valued and sought after around the world”. International pharmaceutical and chemical giants such as BASF, Henkel and Sandoz cooperate with this unique European facility at a very high level.

The competence center “BioPersMed – Biomarkers for Personalized Medicine in common metabolic disorders” in Graz works on developing personalized methods to treat common diseases in a quicker and more targeted manner. The aim is to identify biomarkers (e.g. genetic, immunological, metabolic) for disorders in the medical areas of diabetes, bone metabolism, heart and circulation and hepatology.



Markus Michaelis,
CEO of the Austrian Center of
Industrial Biotechnology (ACIB)

→ www.rcpe.at
→ www.acib.at
→ www.bionanonet.at

World-class Clusters

Successful networks strengthen science and business.

Innovation is based on linking heterogeneous partners. Accordingly, research and development is carried out successfully within networks consisting of universities, research institutes, small and medium-sized enterprises and multinational companies as well as strong public and private financial institutions. The "Life Science Cluster Austria" comprises fertile hotbeds for successful research, development and application in the pharmaceutical and biotechnology sectors. There are internationally recognized "hot spots" in five regions, namely Vienna, Graz, Tyrol, Lower Austria and Upper Austria, which are bundled under the umbrella brand name "Life Science Austria" and intensively cooperate with each other. Multinational companies such as Boehringer Ingelheim, GlaxoSmithKline, Henkel and Baxter proactively exploit the advantages of these clusters within the framework of their R&D activities.

Austria's pre-eminent research location for life sciences is the capital city of Vienna. With respect to its dynamic and application-oriented approach, "Life Science Austria Vienna Region (LISA VR)", Austria's largest life science cluster, has positioned itself as one of the top 15 biotech regions in Europe alongside of established biotech hubs such as Munich, Berlin or Dublin. As the central life sciences liaison for the eastern part of the country, LISA VR plays an important role in the founding of start-ups and the location of SMEs as well as domestic and international companies.

Cluster Life Sciences Tyrol – Innovation in the heart of the Alps

Tyrol has offered a further life sciences contact point for western Austria since the year 2004. The "Cluster Life Sciences Tyrol", set up by the Tyrolean Future Foundation, the business promotion agency in Tyrol, has positioned itself in recent years as a sustainably successful network for industry and research in the fields of cancer therapy, medical engineering, biotechnology and pharmaceuticals.



"The advantages and strengths of Austria as a research location in the field of life sciences are based on several factors: excellent basic research at a high international level, the commitment of political decision makers to promote innovation and promising future markets, a broad-based funding landscape to support innovative start-ups and a small but good biotech scene with impressive international successes and ongoing enormous potential."

Walter Schmidt, CEO of AFFiRiS



Hans Dietl, CEO of
Otto Bock Healthcare
Products GmbH

Medical Engineering Milestones – Made in Vienna

Hans Dietl, CEO of Otto Bock Healthcare Products GmbH, speaks about Austria as a think tank for products offered by Otto Bock.

Otto Bock has maintained a subsidiary in Austria for more than 40 years. What makes the Austrian business location so attractive for companies?

For Otto Bock, the good ties to universities and the high level of competence at all educational levels are important criteria underlying our decision to maintain business operations in Austria.

R&D plays a major role at Otto Bock, and Austria is one of the company's R&D centers. Why is Vienna an ideal research location for Otto Bock Healthcare Products?

As a research location, the positive climate with respect to research funding, a reliable political framework over a period of many years and the general will to reach compromises and jointly develop solutions are ideal pre-requisites.

The technological center in Vienna carries out research in the business areas Orthobionic® and Bionimobility®. Has Austria established a good basis in bionic research i.e. the technological conversion of basic biological research into innovative products and processes?

There are many scientific facilities in this field, and bionics has been defined as a focal point of our research work. The activities in the field of biomedical research are particularly valuable. The Austrian Society for Biomedical Engineering (ÖGBMT) is very helpful in coordinating the search for suitable partners.

What will the future of Otto Bock Healthcare Products be like? Do you plan to expand the work being carried out in Vienna/Austria?

We plan a significant further growth of our business operations here provided that global economic developments allow for this.

Otto Bock Healthcare Products GmbH in Austria is the second largest research and development center within the German medical engineering group. The Vienna research hub has already developed revolutionary products in the field of medical engineering and prosthetics. In 2009, expenditures for research and development amounted to EUR 17.8 million compared to total revenues of EUR 80 million. More than one-third of the 440 employees are involved in research and development.

→ www.ottobock.at



Otto Bock®
QUALITY FOR LIFE

“The product innovations in the field of sensor technology, mechatronics with a focus on highly-precise mechanical components subject which have to bear extreme pressures as well as software engineering have all been developed in Vienna.“

Hans Dietl, CEO of Otto Bock Healthcare Products GmbH



Group Subsidiaries Exploit Austria's Innovative Strength

First-rate employees, renowned, top-notch research and an ideal infrastructure make Austria an optimal business location.

An excellent research landscape, ideal conditions for setting up business operations, a perfect system of funding and incentives, an optimal infrastructural, an open door to Eastern European markets as well as a high quality of life comprise the location factors which many multinational pharmaceutical companies value about Austria and exploit.

Highly renowned companies have entrusted their Austrian subsidiaries with extensive competencies. Baxter operates its largest facility outside of the USA in Austria, with about 3,800 employees, and its most important research facility worldwide of its business area Baxter BioScience. The group's research activities in Austria were bundled with the founding of Baxter Innovations GmbH in 2008, further upgrading the importance of the Vienna location within the company.

Roche, the world's leading healthcare company, carries out research, development and production of innovative products at two sites in Austria, Vienna and Graz. Moreover, Graz serves as the global headquarters for the Roche Diagnostics Near Patient Testing business area, responsible for developing diagnostic systems for application outside of clinical laboratories.

From Vienna to Tyrol. The American pharmaceuticals giant Eli Lilly has successful subsidiaries as well as its CEE headquarters in Vienna. The Lilly Area Medical Center Vienna (AMCV) is a key research facility in the company. The Swiss pharmaceuticals group Novartis has also remained loyal to the Austrian business location. The team of its research unit in dermatology will move to the premises of Vienna's Biotech Cluster in 2010. A decisive reason for choosing this location is its proximity to medical research being carried out at Vienna's General Hospital and to renowned research teams at the University of Natural Resources and Applied Life Sciences Vienna (BOKU) or the Vienna Institute of Bio Technology (VIBT). Novartis maintains strong ties to Austria via Sandoz GmbH, the largest subsidiary within Novartis Austria. Tyrolean-based Sandoz has 2,400 employees, with 610 employed in research and development alone.

Pioneer of Austrian Biotechnology



The international pharmaceuticals group has been carrying out research and development in Austria for more than 60 years.

“Creating values through innovation” is the guiding principle underlying the activities of Boehringer Ingelheim. Founded in 1885, the company ranks among the top 15 pharmaceutical firms in the world, with 41,500 employees in more than 50 countries. In 2009, Boehringer Ingelheim generated revenues of EUR 12.7 billion.

Austria has played a key role in Boehringer Ingelheim’s success story. In 1948, the company established its first foreign subsidiary in Austria. In the meantime, this has emerged as a modern high-tech firm with excellent research and biotechnological production. The Boehringer Ingelheim Regional Center Vienna with some 1,100 employees and annual research investments of about EUR 145 million is one of Austria’s most research-intensive companies, and an important employer in the field of life sciences. “As the Regional Center Vienna, we have business responsibility for coordinating operations in Austria and more than 30 countries in Central and Eastern Europe. In addition, as a regional center we also manage the entire clinical research conducted in the region as well as in several other countries in Asia and Africa”, says Christian Schilling, CEO of the Boehringer Ingelheim Regional Center Vienna.

Cancer research bundled in Austria. In the year 2000, Boehringer Ingelheim selected Vienna to bundle its company-wide efforts to develop innovative drugs to combat cancer. An international team with more than 200 researchers is working here on new treatment approaches for cancer patients. A particularly close cooperation partner is the Research Institute of Molecular Pathology (IMP) in Vienna. The research facility established and financed by Boehringer Ingelheim in 1988 is dedicated to top level basic research in molecular biology and genetics.



“Austria stands out due to its long-term reliable and stable conditions. These features are particularly important for a research-based company such as Boehringer Ingelheim. Furthermore, Vienna is a city with a good research infrastructure and a high quality of life, and is thus also an interesting place for highly qualified employees from Austria and abroad.”

Christian Schilling, CEO of Boehringer Ingelheim Regional Center Vienna



Fertile Ground for Biotech Companies

Young, innovative firms are setting new standards based on world-class research and development.

Biotech is booming in Austria. More than 30 dynamic start-up companies in biotechnology have been established since 1997. In virtually no time at all, their technology and products moved into the spotlight of international investors as well as large pharmaceutical companies. A range of young biotech companies such as Apeiron, Onepharm, f-star and Ionimed are considered to be companies with strong development potential in European comparison, especially in the areas of individualized vaccine development, cancer research, white and red biotechnology.

Start-ups find an ideal breeding group in Austria's rich landscape of biotech initiatives and funding. This environment offers quick and non-bureaucratic start-up aid featuring pre-seed and seed financing, solution-oriented consulting by competent start-up service teams as well as sustainable support provided by R&D funds. A good network consisting of universities, non-university research and science, research and industry ensures valuable knowledge and technology transfer. The pool of well trained, highly qualified personnel is continually expanding, not least due to the founding of numerous universities of applied sciences in the fields of medical and biotechnology.

onepharm

"In principle, we consider Vienna to be a very attractive business location to build up a biotech company. Perhaps it is the most attractive place in Europe. AWS, ZIT, FFG and FWF offer such a great starting basis. Using the existing funding opportunities onepharm could more than triple every euro in capital which it raised."

Bernhard Küenburg, CEO of onepharm

Strong Start

Austria offers perfect starting conditions for companies. Successful life sciences firms describe the advantages of the Austrian business location.

Austria possesses a unique expertise in the field of pharmacognosy, and is thus an ideal breeding ground for our company. Moreover, Innsbruck has excellently trained college graduates and specialists in this field, which we can directly draw upon for our pool of employees. Naturally we also appreciate the “delicacies” of the research location. Austria has an outstanding research promotion system and the best tax framework for R&D-intensive firms. These comprise some of the reasons why we also set up another biotech company in Innsbruck in 2002. And today Biocrates Life Sciences ranks among the leading companies with respect to the research and development of metabolomic biomarkers.

The funding landscape in Austria is optimally structured, unbureaucratic and quick. The support for founding companies is competent and solution-oriented – the perfect pre-requisites for establishing a start-up.

Polymun is investing in a new facility (3,200 m²) in Klosterneuburg, Lower Austria because we believe Austria has excellent preconditions for production in high technology fields. Education in biotechnology offered by specialized universities of applied sciences and universities is very good. There are outstanding research teams and also interesting start-ups. Moreover, biopharmaceuticals comprise a definite growth market offering niche markets for specialized and flexible firms such as Polymun.



Michael Popp, CEO of Bionorica Research



Walter Schmidt, CEO of AFFIRIS



Hermann Katinger, CEO of Polymun



Support from the Very Start

Austria offers a whole range of tailor-made funding and financing models for innovative projects, start-ups and growth processes.

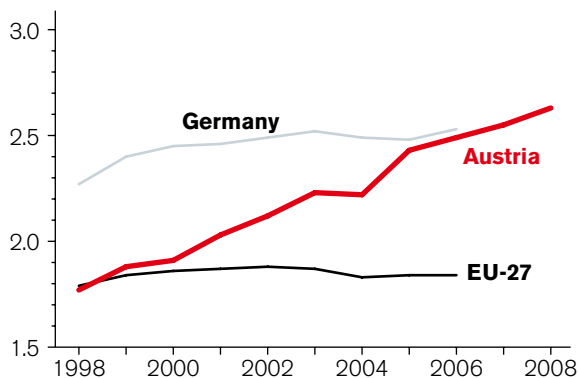
Austria Wirtschaftsservice GmbH (aws)

austria wirtschaftsservice (aws) provides financial assistance for the setting up or further development of a R&D-oriented company as well as the commercial exploitation of research findings. As the national promotional bank in Austria, aws is the central contact point for company-related business promotion. Moreover, in its role as a supporter of value creation, aws offers an optimal funding and financing mix to startup founders and publicly listed companies in order to promote their economic development.

The service offering of aws ranges from offering grants and low-interest loans to assuming guarantees and providing support and consulting in the case of start-up, development and growth processes. Special offers developed by aws promote corporate projects in selected areas such as creative industries, environmental technologies or life sciences. austria wirtschaftsservice particularly focuses on life sciences through its program Life Science Austria (LISA). As a "one-stop-shop", LISA serves as an initial contact point on all issues concerning cooperation agreements, the setting up of business operations and the funding of projects and business plans in the field of life sciences in Austria.

Development of R&D Expenditures in Austria, Germany and the EU

As a percentage of GDP

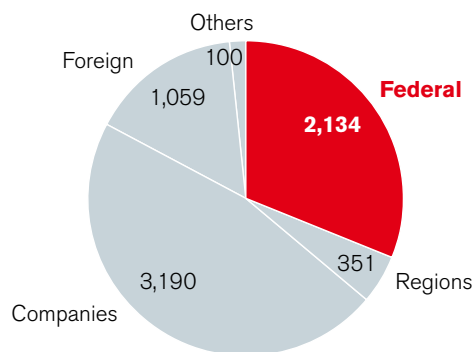


Source: Eurostat

Austrian Expenditures for R&D

In million euros, 2007 (global estimate)

Total: 6,833.6 million Euro



Source: Statistik Austria

Austrian Research Promotion Agency (FFG)

The Austrian Research Promotion Agency (FFG) is the national funding institution for applied industrial research in Austria. About one quarter of R&D expenditures on the part of companies involve FFG projects. All firms with a registered office in Austria, including subsidiaries of foreign companies, are generally entitled to funding. In addition, the “headquarters program” initiated by FFG provides targeted support for the setting up and expansion of research centers in Austria. For this purpose, FFG funds R&D projects of internationally operating companies, inasmuch as these projects are designed to establish or sustainably expand independent research and development facilities in Austria, for example within the framework of the structural program COMET – Competence Centers for Excellent Technologies. A large share of FFG funding is comprised of “bottom up” grants. These are general and structural programs which are not linked to specific contents stipulated by FFG but provide financial assistance on the basis of ideas developed by the innovators. There are more than 30 other programs pursuing specific goals defined by Austria’s research policies.

Austrian Science Fund (FWF)

The Austrian Science Fund (FWF) is the counterpart to industrial and commercial research. The FWF is Austria’s central funding organization for basic research. It is equally committed to all disciplines, and exclusively orients its activities to accepted standards of the international scientific community.

European Recovery Program funds (ERP funds)

The ERP funds not only generally promote small and medium-sized companies, but also particularly focus on supporting R&D projects by making low-interest investment loans available.

Research more, pay less

The Austrian tax system is extremely attractive to companies. From 2011, it grants a „research premium“ of 10 percent of all R&D expenditures. Education is also rewarded. Companies can claim a 20 percent education allowance for training and professional development measures offered to their staff. As an alternative, firms can also claim a research premium of eight percent and an education premium of six percent.



Funding

→ www.awsg.at

→ www.ffg.at

→ www.fwf.ac.at

→ www.erp-fonds.at

Ministry of Finance

→ www.bmf.gv.at

Bureaucracy made easy

→ www.help.gv.at



ABA-Invest in Austria offers you comprehensive services, ranging from funding and market opportunities to tax issues. A team of 29 qualified employees provides unbureaucratic support, putting its know-how at your disposal – free of charge.

The Best Contact Partner for Business Location Issues

ABA-Invest in Austria, the consulting company set up by the Republic of Austria, is the top choice of international investors.

- **Personalized advisory services.** ABA-Invest in Austria is staffed by long-standing, experienced **investment consultants**. ABA offers you competent employees who will personally take care of you, and provide all the necessary contacts you require in Austria.
- **Comprehensive information pool.** ABA-Invest in Austria can provide you with all the up-to-date data on **Austria as a business location**. ABA supplies information about branches, technologies and market developments, as well as the overall political and economic environment.
- **Competent consulting.** ABA-Invest in Austria advises you on the **choice of an optimal site**. ABA provides information on labor and tax issues, informs you about the best possible investment subsidies, researches current real estate costs or assists you in solving different problems which may arise when setting up business operations in Austria.
- **Vigorous support.** ABA-Invest in Austria helps you in **handling formalities** and dealing with public authorities. Together with you, ABA will complete applications for investment grants or operating licenses, and supports you working in close cooperation with the respective regional investment promotion agency.
- **Long-term service.** ABA-Invest in Austria offers long-term consulting services and investor support. Even after the project has been completed, ABA is available to provide support services for further investments and developmental steps.
- **International links.** ABA-Invest in Austria operates a **global network**. ABA puts its offices in New York and Tokyo at your disposal to serve as cooperation partners, and also identifies the right contacts at the foreign trade offices of the Austrian Federal Chamber of Commerce.
- **Additional areas of competence.** In addition to comprehensive, personal consulting services, ABA-Invest in Austria has developed specialized brochures designed to provide additional information on the following topics:



- Business Location Austria
- Springboard to Eastern Europe
- Automotive Industry
- Research and Development
- Information Technology
- Environmental Technologies & Renewable Energies
- Tourism
- Private Equity & Real Estate
- Chemicals / Plastics
- Machine Construction / Mechatronics / Electronics
- Logistics
- Starting a Business in Austria
- Tax Aspects of Industrial Investments in Austria

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